





Digital health in Catalonia. Technological snapshot

ACCIÓ Government of Catalonia



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Carried out by

Strategy and Competitive Intelligence Unit of ACCIÓ

Collaboration

Barcelona Health Hub Biocat





Barcelona, May 2024

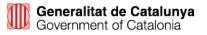




Contents

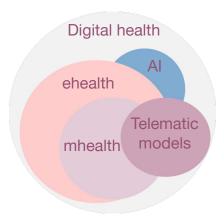
- 1. Definition, importance and applications of digital health
- 2. World digital health market
- 3. Digital health trends
- 4. Initiatives related to digital health
- 5. Opportunities and challenges stemming from digital health
- 6. Digital health in Catalonia
- 7. Digital health entrepreneurial ecosystem in Catalonia
- 8. Success stories



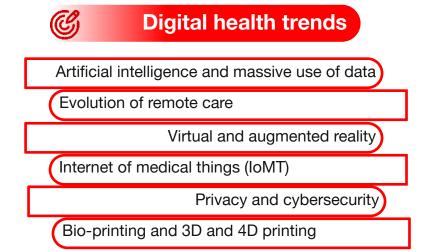


Digital health is the field of knowledge and practice associated with the development and use of digital technologies to improve health

Fields of digital health









13.1% year-on-year growth is expected until 2032, when it will reach a value of 939.5 billion dollars

The Asia-Pacific region stands out above the rest, with 44% of the market share, followed by North America (28%) and Europe (19%)

Between 2019 and 2023 the figure of 30.5 billion dollars was recorded in venture capital in digital health startups in the world, more than double the total in the previous five-year period

FDI in technologies linked to the health sector has amounted to 649 projects over the last five years, with the investment totaling 23.7 billion euros and over 65,000 jobs created

ACCIÓ
Catalonia Quanto de la Contraction de la C



331 companies along the value chain



24% more than in 2022

€592.5 M turnover

4,810 jobs

64.6% are less than 10 years old

We should highlight:

Clinical tools (18%)

Technological consultants (18%)

Impact of investment in digital health on the economy

€1,208 M of the GVA (0.5% of the GDP)

Al has the potential to save 6,700 lives each year and make €3,000 M of savings in Catalonia







Agents

17 technological centers and hospital research institutes

11 support agents

13 universities and training centers

7 acceleration programs

11 talks and specialized meetings



Benchmarking Initiatives in Catalonia

SISCAT Information Systems Master Plan

La Meva Salut

Shared clinical history

Health service integrator iS3

Electronic prescriptions

Capture and integration of clinical images

Public procurement of innovation

Center for clinical validation of digital solutions

Health/Al program

Operational Plan for the access to innovation



Attractive for international companies

5th-ranked region in the world for attracting foreign investment projects in technologies linked to the health sector over the last five years

13 technological hubs of companies such as AstraZeneca, Bayer, Novartis, Roche and Sanofi



Entrepreneurial ecosystem

Health technologies in Catalonia:

- is the sector that brings together the largest number of startups, with 356 startups accounting for 16.9% of the total
- is the sector that has captured the largest volume of investment in 2023, with 124.1 million euros, accounting for 18% of the total

Catalonia is a benchmark in the EIC Accelerator, which has supported 8 digital health companies that received €49.5 M in 2022 and 2023

Digital health in Catalonia

1. Definition, importance and applications of digital health





Digital health: plurality of definitions



The World Health Organization defines digital health as:

"The field of knowledge and practice associated with the development and use of digital technologies to improve health"



According to the European Commission, digital health is:

"The tools and services that use ICT to improve the prevention, diagnosis, treatment, monitoring and management of diseases and health conditions and monitor and manage lifestyle habits with an impact on people's health"









Technological solutions

Technology can help health in many diferent ways



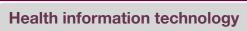
Mobile health (mhealth)

- · Nutrition and diet apps
- Access to health information
- Medication adherence apps



Digital therapies

- Diabetes-accompanying apps that reduce risk events
- Mental health solutions that reduce symptoms of depression





- · Electronic health histories
- Electronic prescriptions



Personalized medicine

- · Predictive analytics
- Clinical decision support



Devices, sensors and wearables

- Biometric sensors
- · Diagnostic products



Telemedicine

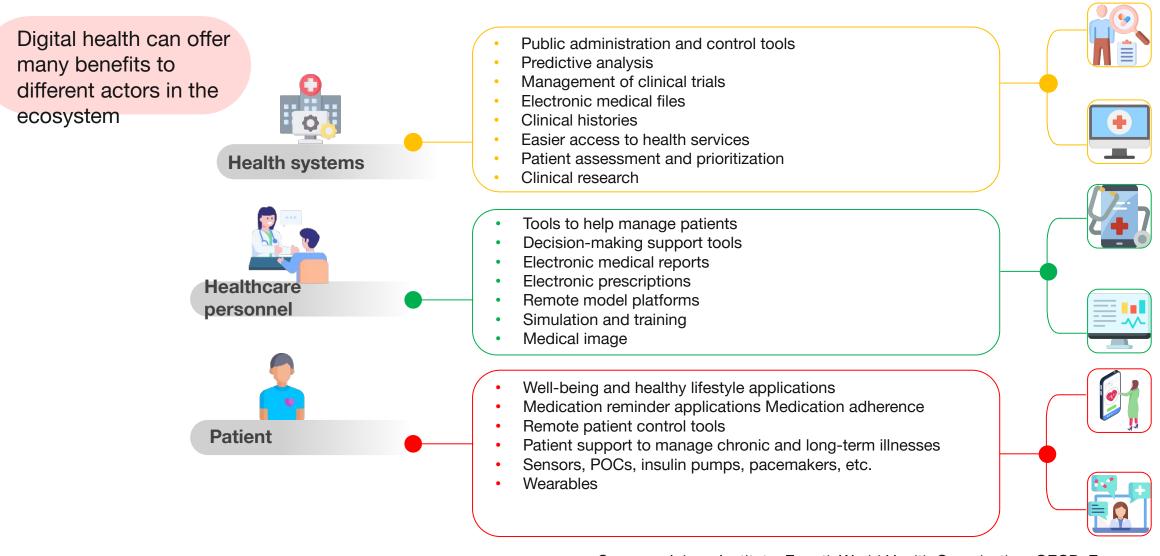
- · Telematic visits
- Patient monitoring
- Remote health programs





Sources: Techtarget, European Commission and Digital Therapeutics Alliance

Digital health applications







Importance of digital health

The use of technologies in health can lead to a practical approach to the One Health concept, based on the idea that human, animal and planetary health are inter-dependent. The nature of digital health can help promote a practice under this concept in a multisectoral, cross-disciplinary and, above all, digitally inter-connected manner.

Digital health consists of a comprehensive and hybrid approach that brings together a wide range of different key technologies, such as the use of big data, robotics, genomics, cybersecurity and wearables, which can lead to high added value and reduced healthcare costs in terms of prediction, forecasting and quality improvement.

Digital applications and technologies in the field f health are undergoing healthy growth in view of the rise in new and serious socio-sanitary and biological threats and those linked to climate change that require a global response. Healthcare supported by ICT can deliver new pioneering methodologies and uses in order to establish a comprehensive approach to health based on previous research work.

The use of digital technologies in health gives rise to new businesses and business models that can imately attract new market sectors. We should highlight the challenge of securing new economically sustainable strategies, health platforms and ecosystems, the role of insurance and new public-private partnerships.

Digital health can be response capacity of healthcare system who primothing optimal care with speed and efficiency. White alm of preventing work overloads, the use of digital technologies in health also proposes a human-centered approach that seeks improvements in terms of quality.

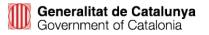




Sources: ACCIÓ, ISGlobal and Bit

2. World digital health market



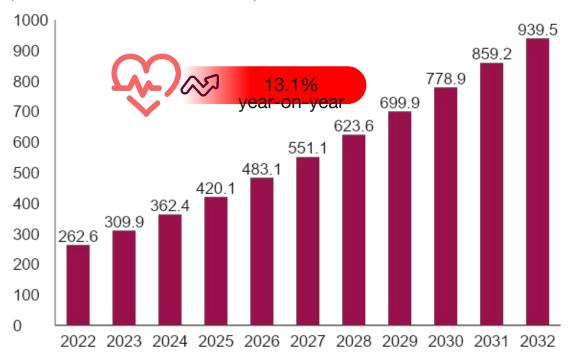


The global digital health market recorded a total value of 309 billion dollars in 2023 and it's expected to exceed 939.5 billion dollars by 2032, with year-on-year growth totaling 13.1% until 2032.

Technological innovations Boom of artificial intelligence Expansion of the IoT Increase in robotics in the health sector Remote monitoring devices

Global growth of digital health

(billions of dollars, 2022-2032)





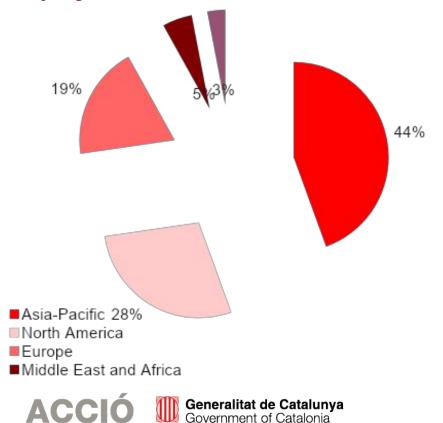


Source: Precedence Research

Global data and prospects for digital health by regions

Asia-Pacific stands out above the rest of the world's regions in terms of the turnover of the digital health market (44%), followed by North America (28%) and Europe (19%).

Percentage of turnover of the digital health market, by regions (2023)



China leads the global digital health market and it's expected to undergo the fastest growth, due to factors such as increased investment and the emergence of startups. India is driving the implementation of digital technologies and governmental initiatives, enabling it to lead part of the market in the region.



The **United States** excels in its advanced health management and development of innovative software, as well as the presence of pioneering companies. The country will remain in second position worldwide in the coming years.



Germany, with the largest market share in Europe, is home to the major innovative companies in this field. The **United Kingdom** is one of the major players in the European market that will become stronger in the coming years.



Source: the authors, based on Statista and Precedence Research





With presence in Catalonia





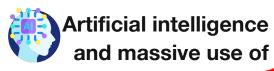
Source: Statista

3. Digital health trends





Digital health trends



The deployment of the potential of AI and new and better algorithms will allow the development of new medicines and drugs and the processing and treatment of big data to improve the healthcare system, prevent epidemics and improve diagnoses and treatments.

data

The improved remote care systems, connectivity and data storage systems and the interoperability and integration of the different health systems are leading to an evolution of the remote care model, bringing challenges ahead such as bridging the digital divide.

Evolution of remote care





Virtual and augmented reality

Improved virtual reality and augmented reality devices, as well as their greater supply and lower prices, mean that their potential for the training of healthcare professionals, care during surgical interventions, treatment of different diseases and patient support can be harnessed.

The increase in the number of wearable devices and the IoT is leading to better remote patient data collection and monitoring (RPM), as well as patient empowerment. Connection of ambulances en route to medical facilities. Tracking of medication orders and location of admitted patients.

Internet of medical things





Privacy and cybersecurity

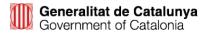
Communications between doctors and patients, remote surgical operations and other safer medical interventions. Post-quantum cryptography to protect communications and patient data from potential cyberattacks and decryption attempts. Use of blockchain for the processing and management of patients' data.

Creation of new organs using patients' cells and bioprinting to produce organic tissues similar to those of the human body. Printing of prostheses, anatomical models, implants, surgical guides and personalized medication. 4D printing of active polymers and living tissues (e.g. vascular endoprostheses) that react and adapt to the patient.

Bio-printing and 4D printing







Sources: Forbes, McKinsey, Masschallenges, IBM, HHS, NIH, OMS and



Digital health in Catalonia

4. Initiatives related to digital health





In its **2020-2025 global digital health strategy**, the World Health Organization (WHO) sets out four strategic goals for the states included in a multilateral action plan.

Global collaboration and knowledge transfer

Establishment of global knowledge management mechanisms to identify and share good practices, evidences, opportunities, risks and lessons learned with regard to public and digital health.

Alignment of countries and stakeholders to improve digital health and mitigate threats through use of digital technologies.

Digital health governance

Enhancement of digital health governance structures, including regulatory frameworks and the capacity to implement evidence-based solutions.

A person-centered approach to facilitate actions and investments based on informed decisions, the promotion of competences in education and capacity-building for leaders and policy-makers.

Implementation of the digital strategy

Integration and reinforcement of the digital technologies in the national health strategies that are already established, through all the appropriate legal and ethical data security frameworks.

Promotion of sustainable financing models for the development of digital health.

Health systems focused on the human being

Development of the appropriate literacy for digital technology skills and/or applications and data for users and healthcare workers, based on ongoing training to promote citizens' participation (e.g. forums)

Introduction of digitized monitoring and evaluation models to reduce the overloading of primary care and reinforce approaches to gender equality and equity.





Initiatives in the European Union

The digitization of health systems is a key factor in the digital transition of the economy and society and one of the six political priorities of the European Commission for the 2019-2024 period.

The Communication of the Commission on enabling the digital transformation of health and care in the digital single market (April 2018) set the theoretical precedent for technologically responding to the challenges of an aging population, chronic illnesses, unequal access to healthcare and the training of health professionals. The following goals are set:



Secure access to and exchanges of health data

Personalized medicine through a European data infrastructure for research

Training for citizens in digital tools and data for person-centered healthcare

European Health Union

The current project of the European Health Union is included in the objective of **improving protection**, **prevention**, **preparation and the response to threats to human health in the EU**. A **digital health barometer** was published in 2022 in order to control the development and attractiveness of the sector, within the **EU global health strategy** published by the Commission. This will guide the EU's action in the field of global health until 2030 and establishes clear action priorities, guiding principles and operational action lines. It will also create a new monitoring framework to assess the effectiveness and impact of the EU's policies and funding. The use of technologies is envisaged in **current initiatives** such as the following:



European Health Emergency Preparedness and Response Authority (HERA). Medical counter-measures for health crises.



European Plan for the Fight against Cancer. Prevention, detection and patients' quality of life.



Pharmaceutical strategy. Access to medicines and medical needs which are not covered.



Global mental health approach. To put mental health on a par with physical health.

Sources: European Commission and About Digital Health





Spanish State Initiatives: PERTE For Cutting-Edge Health



The Spanish Government approved a **Strategic Project** for Economic Recovery and Transformation (PERTE) to transform the Spanish health sector through science, innovation and public-private partnerships between 2021 and 2023 known "PERTE For Cutting-Edge Health". This project sought to promote the creation of a high-performance healthcare system based on precision medicine, advanced therapies and artificial intelligence.

^{\$)}€1,469 M Total investment



2021-2023

€982 M **Public contribution** €487 M Private contribution

5 cross-disciplinary strategic lines

1. Strengthening of the National Health System centers 2. Digitization and modernization of industrial capacity









4 axes or objectives

Implementation of personalized precision medicine

To address new environmental demographic and socio-economic challenges

Development of advanced therapies and drugs



To reinforce alliances between the academic and business sectors

Digital transformation of healthcare



4. Reinforcement

of territorial

cohesion

High-quality and cyber-secure primary and

health care

3. Collaboration between scientific and business fabrics



Innovative data system development



Collection and exploitation of data to provide a better health service

5. Enhancement of professionals' training



Sources: Ministry of Science, Innovation and Universities

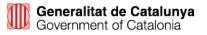




Digital health in Catalonia

5. Opportunities and challenges stemming from digital health





Opportunities



Better access to medical care



Data analysis and personalized medicine



Patient participation



Improving the health of the population



Reduced costs



Data privacy and security



Equity and digital divide



Interoperability



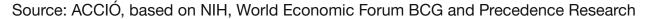
Legal and regulatory framework



Acceptance and adoption





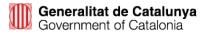




Digital health in Catalonia

6. Digital health in Catalonia





Mapping of the digital health ecosystem in Catalonia (I)





4,810 jobs

+24 %*



91.8% are SMEs.



64.6% are less than 10



23.8% invoice more than €1 M and **3.7**% invoice over €10 M.



20.7% are exporters.

The work areas that bring together the most companies are clinical tools (18.0%), technological consulting (18.0%), digital therapies (12.2%) and medical decision support (10.1%).

*With respect to the mapping data obtained in 2022.







Source: ACCIÓ

Mapping of the digital health ecosystem in Catalonia (II)









Clinical tools



Digital therapies



Health services



Marketplaces

A STIMBLO



Technological consultants



breaz Sinnovem afferent aimentia SY(A)





DRIBIA amalfi aigecko



Consulting services



NEUREKA LAB

Logistics and others

Pappy famileo doctivi femsp*rk







MJD

Agents of the digital health ecosystem in Catalonia



Research and technological centers, hospital research institutes and hospitals

























eHealth Center



Vall d'Hebron



de Recerca Sant Pau





Universities and training centers







SJD Sant Joan de Déu Barcelona - Hospital



Universitat Oberta de Catalunya























Acceleration programs

















Associations and networks



































Institutions and public administration









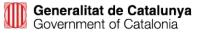


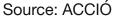












Catalonia has universities that teach bachelor's and master's degrees that offer knowledge applicable to the field of digital health. Integrated care technologies, data analysis and biomechanics will deliver innovative products and services offering personalized, preventive, predictive and participatory care.

Master's Bachelor's **Omics Data Analysis** Bioengineering Biomedical Engineering Biomedical Data Science **Automation and Robotics** Medical Image Computing **Bioinformatics** Computer Engineering Bioengineering Cybersecurity Biotechnology Health Engineering **Bioinformatics** Biomedical Engineering Bioinformatics and Biostatistics Computational Biomedical Engineering Human biology Artificial Intelligence Bioinformatics for Health Sciences Big Data Engineering **Applied Data Science** Software Application Advanced Biotechnology Computer Engineering techniques Data Science and Engineering Fundamentals of Data Science

Catalan universities that provide training in digital health















The UB and Siemens Healthineers have created the UB Siemens Healthineers Chair in **Digital Healthcare**, with the aim of promoting education, information and documentation activities in the field of health digitization.





Source: the authors

Digital health initiatives in Catalonia

SISCAT Information Systems Master Plan

This identifies, approves and executes the opportunities to improve care by means of the application of ICT

Shared clinical history

A tool that groups together documents containing data and information on a person's status throughout their care process

Electronic prescriptions

A tool that allows the integrated management of pharmaceutical services

Public procurement of innovation

A public procurement instrument that promotes innovation as a key instrument

Health/Al program

A person-centered program for the promotion and development of AI in the Health System





La Meva Salut

A personal digital health space that makes it easier for users to view their medical histories

Health service integrator iS3

An interoperability technological platform for the management of care processes

Capture and integration of clinical images

A service aimed at healthcare professionals that allows them to add clinical photographs to their patients' clinical histories

Center for clinical validation of digital solutions

It supports the co-design, testing and validation of innovative healthcare technologies in hospital settings

Operational Plan for the innovation access in the Catalan Health System

Mechanisms to ensure that innovation reach the Catalan Health System more quickly



Talks and specialized meetings

- 4YFN
- Barcelona Deep Tech Summit
- Barcelona Health Hub Summit
- Healthcare Barcelona Investment Forum (COMB)
- Seed Deep Tech Barcelona Investment Forum
- Giant Health
- Health Revolution Congress
- mHealth BCN Conference
- Mobile World Congress
- Public presentation of the BioRegion Report
- Tech Spirit Barcelona























5,200 new jobs



€500 M turnover

Main hubs in Catalonia focused on digital health:

























United States

(with 28% of all hubs) the main source country for investment in these centers, followed by Germany (17%).

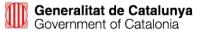
59% of hubs

come from companies in European countries.

The health sector (9%)

has a significant representation among the companies in the hub ecosystem.





Source: Mobile World Capital Barcelona, ACCIÓ, Barcelona City Council: "Tech hubs overview"



Catalonia has been the fifth-ranked region in the world in attracting foreign investment projects in technologies linked to the health sector in the last five years

Catalonia, the preferred destination in Spain: it ranks top in projects (56% of the total), in terms of invested capital (60%) and jobs created (56%).

Ranking by projects Ranking by capex Massachus Irelan etts Califor Massachus nia etts Kant Califor nia Ille-de-Fra Irelan nce Cataloni Cataloni Investing Roche Teladoc FUITSU Boehringer Ingelheim companies in AstraZeneca Catalonia

Note: the data refer to the 2019-2023 five-year period.





Source: fDi Markets

ACCIÓ Generalitat de Catalunya

ACCIÓ III Generalitat de Catalunya

Teladoc Health chooses Barcelona

AstraZeneca will create 1.000 new

to locate its first digital hub in

Teladoc

Europe

AstraZeneca

18

iobs in Barcelona

projects

created

euros **1,943** jobs

CataloniaConnects

1,003 million

Impact of investment in digital health on the economy

Short-term impact:

€1,208 M in GVA (0.5% of the GDP)
17,343 jobs (0.5% employment)

Mid-term impact:

Digitization is one of the most important ways that the healthcare system has to increase its productivity and thus improve the GDP per capita.

Potential impact of Al applied to the health system







- = 8,300 more full-time health professionals
- = 2% of the hours worked by professionals in Catalonia

Potential economic and savings impact of teleconsultations in primary care

Savings situation 2021: €372 M

• Public sector: €91 M

• Society: €281 M

0.15% of Catalonia's GDP

Nursing consolidation savings 2021: €452 M

Public sector: €110 M

Society: €342 M

〔0.19% of Catalonia's GDP 〕

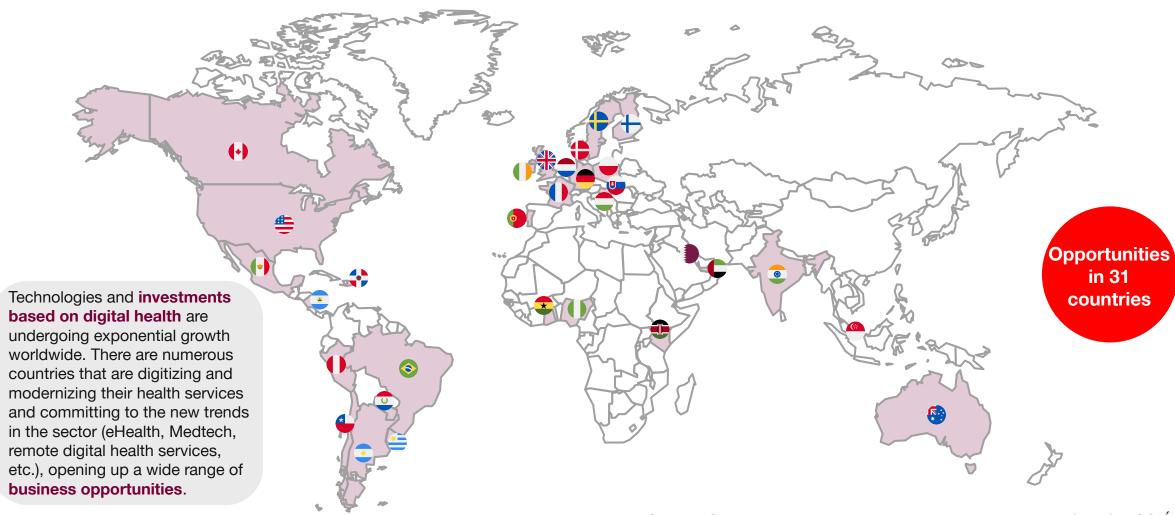




Source: Barcelona Chamber of Commerce and Barcelona Health Hub

International business opportunities in digital health

Main markets with business opportunities for Catalan companies identified by ACCIÓ:







Source: Global map of international business opportunities (2024), ACCIÓ

Strengths



Strong business fabric



Pioneering health Global system and benchr ecosystem research



Global benchmark research and hospital system



Highly dynamic, varied and expanding network of startups

Weaknesses



Network of small-scale technology providers



Human factor: Validation models need for different profiles



Interoperability

Opportunities



Leadership in initiatives and projects



Capitalizing on the progress of other technologies, such as AI, RX, robotics, etc.



in the health system. Public procurement of innovation.

Improvements



Creation and development of solutions for different challenges and therapeutic areas.

Threats



Emergence of major technologies in the world of health



Lack of data quality



Significant technological cost



Resistance to change





Source: ACCIÓ

Digital health in Catalonia

7. Digital health entrepreneurial ecosystem in Catalonia



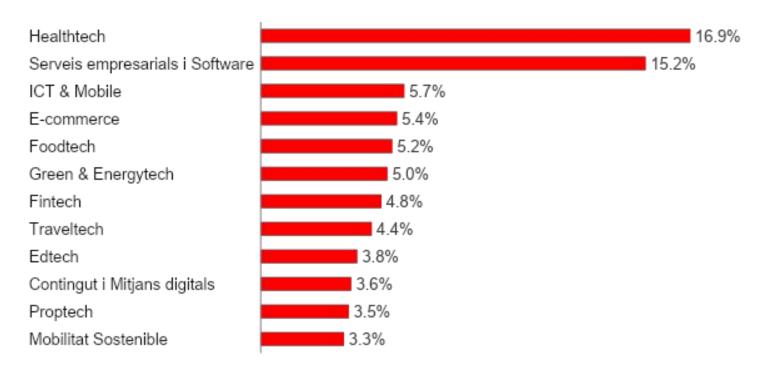


Startups in Catalonia



The **health technology** sector brings together the largest number of startups in Catalonia, with **356** accounting for **16.9%** of the total

Sectoral distribution of the startups (%)



Note: this chart has been drawn up using the data of the 2,102 startups in the directory that possessed this information. The analysis has been conducted with the main sector of each company

^{*} Sector introduced in 2023





Sector	Number of startups	
Healthtech	356	
Business services and software	319	
TIC & Mobile	119	
E-commerce	113	
Foodtech	109	
Green and Energytech	105	
Fintech	100	
Traveltech	92	
Edtech	80	
Content and digital media	75	
Proptech	73	
Sustainable mobility	69	
Sports	60	
Fashion and design	59	
Hardware	56	
Adtech	55	
Video games	53	
Logistic Tech	50	
Community and social media	50	
Beauty & Personal Care	38	
Agritech	34	
Legaltech	32	
Musictech	5	
Total	2,102	

Source: Barcelona & Catalonia Startup Hub, 2023, ACCIÓ



Investment: €18 M 2023

A healthcare company that provides home care and assistance services for the elderly and people with special needs.



Investment: €17 M 2023

Healthtech focused on direct diagnoses of sepsis.



Investment: €5.7 M 2022

A health technology platform that provides on-demand mental health and wellness support for employees.



Investment: €5.5 M 2023

A health technology platform that provides on-demand mental health and wellness support for employees.



Investment: €5 M 2022

A company that provides home care services.

onalabs)

Investment: €1.8 M 2023

Specialized in medical devices to monitor physical and biochemical parameters of the skin through sweat



Investment: €1.75 M 2023

A startup that develops technology to increase the ratio of pregnancies in *in vitro* reproduction.



Investment: €1.5 M 2024

A spin-off from the UB specializing in digital cognitive health.



Investment: €1.35 M 2023

A startup that enables healthcare professionals to attend to their patients by chat, call or video call.



Investment: €1 M 2023

A startup that promotes tools to monitor patients with implanted stents.

Note: 2022, 2023 and 2024 (until March) are taken as references





Source: Dealroom

Digital health in Catalonia

8. Success stories





mediktor

Mediktor has developed an Al algorithm that recognizes symptoms by using language recognition.



Angelini Pharma is taking part in an innovative virtual reality project focused on epilepsy awareness among doctors.



DKV Innolab names the winner of DKV Challenges, an application that strives to prevent dementia.



Indescat promotes several projects in the field of sport focused on monitoring the health of athletes.



Broomx has demonstrated the beneficial effects of cognition through immersive virtual reality (IVR) in cancer patients.



We Mind Cluster is working on several projects to develop technological solutions in the fields of aging, mental health and neuroscience.



Oracle Health is opening its Europe
Oracle Health Support Hub in
Barcelona



Ypsomed is opening its first R&D center outside Switzerland in Barcelona.





Thank you!

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linkedin.com/company/acciocat/
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More information about the sector and related

<u>https://catalonia.com/key-industries-technologies/technologies/digital-health-in-catalonia</u>





